

## Firm Information

Bluestone Capital Management is a \$3bn asset manager focused solely on providing our clients with differentiated sources of alpha. Our hybrid approach blends top-down analysis with bottom-up views under an integrated framework. We build adaptive portfolios by combining quantitative analysis with fundamental insights and rigorous risk management. Our central purpose is to improve the risk-adjusted performance for our clients over a full market cycle. Bluestone claims compliance with the Global Investment Performance Standards (GIPS®).

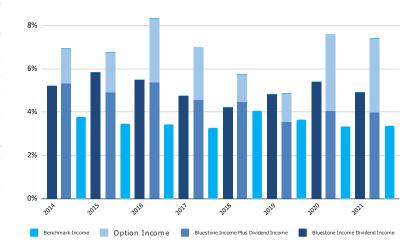
## **Annual Income Generation**

	Strategy	Benchmark	Relative Difference	
Bluestone Income Statistics				
Average Annual Yield':	5.11%	3.60%	+ 1,51%	
Sharpe Ratio:	0.67	0.49	137%	
Annualized Alpha:	2.58%			
Standard Deviation:	6.57%	9.90%	66%	
Beta:	0.39	1.00	0.39	
Average Annual Return:	4.87%	4.74%	103%	
Bluestone Income Plus Statistics				
Average Annual Div. Yield':	4.92%	3.60%	+ 1,32%	
Average Annual Option Yield*:	2.03%			
Average Total Yield Received':	6.95%	3.60%	+ 3,35%	

6.11%

8.83%

### **Strategy Statistics**



#### **Annual Returns**

Sharpe Ratio

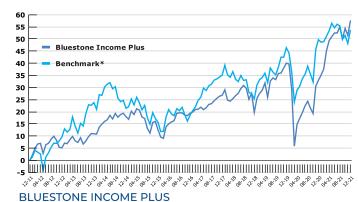
	2010*	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Cumulative	CAGR
Income	0.68%	5.25%	6.00%	6.73%	3.77%	-8.66%	8.32%	7.11%	-4.54%	17.58%	-0.65%	15.30%	71.48%	4.87%
Benchmark*	1.91%	1.22%	9.50%	13.04%	-1.88%	-4.80%	2.68%	13.79%	-7.23%	16.81%	2.28%	5.03%	69.08%	4.74%
Income Plus	-	-	5.09%	5.52%	6.41%	-4.71%	6.19%	6.16%	-5.53%	16.95%	-5.07%	18.56%	57.65%	4.66%
Benchmark*	-	-	9.50%	13.04%	-1.88%	-4.80%	2.68%	13.79%	-7.23%	16.81%	2.28%	5.03%	38.78%	4.40%

<sup>\*</sup>Benchmark is a blend of 60% MSCI EAFE High Dividend Index, 30% Barclays Global Aggregate Bond Index, and 10% Citigroup 1-Month Treasury Index. Rebalanced monthly.

Relative Difference

### Bluestone Income Total Return vs Benchmark





# **BLUESTONE INCOME**

This strategy attempts to deliver additional current income versus traditional equity income strategies with reduced volatility, and also lower levels of interest rate risk compared to a debt strategy. The strategy seeks to achieve this objective by investing in a broad basket of yield-producing assets including common and preferred equities, exchange traded debt, and ETFs/ETNs. This diversity allows us to seek higher yields than a more traditional income product while still providing volatility reduction through active asset allocation model-based decision making. The strategy does not invest in junk bonds or distressed debt securities.

This strategy is very similar to Bluestone Income and uses covered call option writing to generate additional income for the portfolio. Income Plus seeks a significantly higher yield than a more traditional income product through buy-writes of underlying securities.

This report should not be construed as a solicitation to purchase or sell any security. All investing involves risk, including the loss of principal. There is no assurance that this Program will be able to achieve its investment objective. Past performance is not a guarantee of future results. Future performance may be higher or lower than show. Returns are presented in USD and are calculated net of all brokerage commissions, execution costs, and investment advisory fees and included all dividends and interest, accrued income, realized and unrealized agains or losses. The Bluestone lower of the strategy accounts not not a part of a WRAP program. The Bluestone lncome strategy seeks to generate income by selecting securities that pay dividends or interest. From September 1, 2010 through September 2, 2010 through Se